URBAN STORES BY REGION – RDM – 4.9 MM deals
• Move all this year out of inventory.

REGION 1	14323 – 42.5%
REGION 2	7560
REGION 3	7848 – 40%
REGION 4	13085
REGION 5	17434

• Confined to Urban environment
• Strictly FFM Kings –
• BGIF At pre Comp/Cheaper – Controlled

* deep penetration –

* allocation – 15 sections:

REG1 – $\frac{18,000}{12} \times 40 \times 40$

196

R1	30 MM	15%	40% 1.95
R2	12:1 MM		25% 1.2
R3	5.0 MM		5% .25
R4	21 MM		30% 1.5
	68 MM		

Deals

* 3 Weeks

SBO ++

*

20601704 39

Source: https://www.industrydocuments.ucsf.edu/docs/ynwn0004